



ZEP MANUFACTURING COMPANY

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Dear Jim: I wanted to take a moment to thank you for your guidance and assistance on the two kits I recently purchased.

Previously, I have purchased "Scotchgard" protection kits from various suppliers.

I have applied them to Corvette Z-06, Ford Escape, Ferrari F355 and lower parts of my Lamborghini Gallardo, (the only sections I was brave enough to try).

I've been waiting for a kit, and or the right material to hit the market that would enable me to feel comfortable enough to approach the large and difficult hood, knowing full well, if I blow it, at the very least it will look horrible, or risk throwing away the entire cost of the kit.

Although I have always had reasonable success with the other kits, they proved to be very difficult to work with.

The "Scotchgard" material did not seem to be very flexible where you needed it, and it always seemed subject to stretchmarks, when trying to encourage the product to meet an edge or butt up adjoining sections. I can't tell you how many blisters I've got trying to pull, push, stretch or get ripples out.

Not to count, you better have a very good friend in attendance when you need another couple of hands.

After seeing the choices you off and with your guidance, I chose the Aerogard for my new Honda Element, and my wife's Mercury Mariner.

I was particularly pleased with the way the Aerogard is packaged with protective mylar.

Additionally, the accuracy of the die cut patterns were right on.

The main feature though, is during the application, I was able to manipulate the material adjoining sections "dead on" with no gaps, then again because of the workable nature of the film, was able to stretch the material to extend to the outer edges of the panels.

When finishing off the edges, if I did encounter a "finger" where the product needs attention and encouragement to lay down, either the squeegee with a dry wiper, or a slight wave of the hair dryer, and it would lay down nice and flat.

Previously, the best I could do, is to decide where the "fingers" were going to end up, because one way or the other, you were going to get them.

I'm now ready to proceed on the Lamborghini.

Thanks again for your quality products and assistance.



Kent K. Norman